



BATH TOWNSHIP
Summit County, Ohio

MEMO

To: Board of Trustees, Fiscal Officer, Administrator, and Executive Assistant

From: William Funk, Planning Director/Zoning Inspector

Re: Solid Waste/Recycling contract

Date: June 6, 2016

Motion to enter into a contract with Rumpke of Ohio, Inc. for the exclusive solid waste disposal and recycling services for Bath Township beginning July 1, 2016 and ending on June 30, 2019. The residential rates for the contract are as follows:

Service	Year 1 Monthly	Year 2 Monthly	Year 3 Monthly
Curbside	\$16.50	\$16.94	\$17.40
Senior Curbside	\$14.03	\$14.43	\$14.84
Garage Door	\$43.50	\$44.75	\$46.04
Senior Garage Door	\$38.33	\$39.46	\$40.62

Exclusive Contract:

- An exclusive contract for the Township requires all residents to contract with the selected provider for residential solid waste and recycling service.
- Residents that are not affected by an exclusive contract are those that either (1) have a homeowners association that contracts with another hauler or (2) are a resident who has an alternative off site solution for trash and recycling.
- The solid waste and recycling industry is moving towards exclusive contracts as can be witnessed by the 21 of the 31 communities in Summit County that have opted for exclusive contracts and that only one contractor bid the non-exclusive option that was provided by the Township.
- The positives for an exclusive hauler includes less truck traffic impacting local roads, decrease in noise, decrease in missed service, cost reductions, streamlined reporting, and contractor provided and maintained containers.
- The 65 gallon recycling cart will increase the curbside recycling capacity for our residents, which in turn will send fewer materials to landfills and increase grant opportunities.

Provided Services:

- The service will be unlimited, meaning that additional items that do not fit in the cart will be picked up.
- Trash and recycling pickup is weekly and the current pickup route will remain the same. The pick-up schedule is 5 days a week which in the event of missed service allows the potential for next day pick-up. Residents that are not required to have service through the Township include those that either (1) have a homeowners association that contracts with

another hauler or (2) are a resident who has an alternative off site solution for trash and recycling.

- All residents will receive a 96 gallon trash cart and a 65 gallon recycling cart. The carts will be maintained and serviced by the contractor. Customers who currently have the 65 gallon recycling carts that were received through the Summit Reworks grant will not receive an additional recycling cart, however if the cart is damaged at any point the contractor is responsible for replacing the cart. Carts are well balanced and have large, durable wheels for easy maneuvering through gravel and snow.
- The service is a semi-automated, meaning that the driver will remain in the vehicle and pick-up trash and recycling with a mechanical arm but has the ability to leave the truck and pickup additional trash that is unable to fit in the carts. Also, if a customer is unable to utilize carts due to a unique circumstance they have the ability to place loose bags by the curb for pick-up.
- The curbside pricing is a slight increase and remains competitive with the increase in services which include contractor provided containers; while the garage door service is increasing the contractor has tailored this service for our residents who opt for garage door. This garage door service is collected by a customized small pickup truck so there are no heavy vehicles traveling down the customer's driveway.
- Weekly large item collection and yard waste at no additional charge.
- Senior discounted pricing.
- The Township maintains the quarterly billing and is the first line of customer service.
- Simple Recycling program, textile recycling, will continue as current with the green bags placed out on the same day as regular trash and recycling pick-up.

What comes next for customers?

- The contractor will next notify all customers of the changes to the trash and recycling service. This notification will include scheduled pick-up days, where to place the new carts and how those carts will be delivered to customers, what type of items that can be recycled, and contact information for Rumpke and the Township.
- Those residents who are currently contracted with another trash hauler will be able to finish out that contract prior to having the new hauler begin.
- With Rumpke currently having almost 2,900 customers many residents will see no change in current service with the exception of Rumpke providing a 96 gallon trash cart and a 65 gallon recycling carts.
- New service begins on July 1, 2016
- Any service related questions can be directed to Rumpke at 1(800) 828-8171

Bid Overview:

In 2011 Bath Township entered into a contract with Rumpke for solid waste and recycling services for a period of three years with an option that was exercised for an additional two years which is set to expire on June 30, 2016. The contract was for a preferred or non-exclusive hauler where customers supplied their own cans and Rumpke supplied an 18 gallon recycling bin. Recently the industry has transformed and haulers are moving away from bidding on non-exclusive contracts for communities in favor of exclusive contracts that ensure a minimum customer base.

In light of the contract coming to an end the Township created bid specifications that were focused around 7 goals as follows:

- Increase curbside recycling
- Maintain low rates
- Decrease missed service
- Maintain garage service and senior rates
- Increase safety
- Maintain a high level of service
- Reduce litter and debris from road way

Included in these bid specification were two options for haulers to bid on, (1) an exclusive option and (2) a non-exclusive option. The exclusive option means that all residents will be serviced by the selected contractor unless they are (1) part of a homeowners association that contracts with another hauler or (2) a resident who has an alternative off-site solution for trash and recycling. The non-exclusive option is the preferred hauler that would give residents the ability to choose a hauler. The positives for an exclusive hauler include less truck traffic and decrease noise, potential cost reductions, streamlined reporting, decreases in missed service, and contractor provided containers. The positives for a non-exclusive are that vendors can remain competitive and residents can utilize their own containers.

There were three companies that attended the mandatory pre-bid conferences and submitted bid documents to the Township; (1) Republic Waste did not bid either option, (2) Rumpke bid on the exclusive option only, and (3) Kimble bid both the exclusive and non-exclusive option. In the bid specifications the Township maintains the quarterly billing and is the first line of customer service which is how the contract currently operates. There is an administrative fee of \$1.75 for non-seniors and \$.75 for seniors added monthly to cover the Township's costs associated with managing these services.

Selection Overview:

The Township thoroughly reviewed all bids before determining which contractor's bid was in the best interest of the Township and most advantageous for the customers. The decision to recommend contracting exclusively with Rumpke was based on the following:

- It is projected, by following the current trends of our existing contract, that more than 90% of the approximately 3,700 customers will utilize the curbside service. Rumpke's price for curbside service was the lowest for customers.
- Rumpke currently has almost 2,900 customers in the Township of which 244 are currently garage door customers. Rumpke has developed and tailored a premium service

for residents who utilize the garage door service and they have a positive track record in delivering this service to residents.

- The industry is moving towards exclusive contracts as can be seen by the 21 of the 31 communities in Summit County that have opted for exclusive contracts and that only one contractor bid the non-exclusive option. The exclusive contract allows the Township the ability to have the contractor supply and maintain carts for the customer, decrease road wear and truck noise, and decrease opportunities for missed service. With Rumpke currently having almost 2,900 customers many residents will see no change in current service with the exception of Rumpke providing a 96 gallon trash and a 65 gallon recycling carts.
- The 65 gallon recycling cart will increase the Township's recycling numbers which in turn will send fewer materials to landfills and increase grant opportunities.
- Rumpke has a proven record with in the Township and they are dedicated to giving our customers excellent service.
- Rumpke will maintain the current trash and recycling pick-up schedule throughout the Township. The pick-up schedule is 5 days a week which in the event of missed service allows the potential for next day pick-up.